



JOB DESCRIPTION

Job Title: Medical Scientific Liaison- Oncology	JD Version Date: 22 Aug 2014
Organization: MEDICAL	Location: Buenos Aires, Argentina
Supervisor: Oncology Country Medical Lead	

MAIN RESPONSIBILITIES / DUTIES

Medical scientific liaison (MSL) programs are expanding in today's pharmaceutical industry. MSLs are therapeutic specialists with advanced scientific training and degrees in life sciences (careers related to sciences such as medicine, biology, pharmacy, etc.). Majority of MSLs currently in industry are physicians with an excellent scientific aptitude which is critical to productive interactions between MSLs and thought KOLs/medical community who are research pioneers and/or authorities in the oncology field.

The establishment of trust in a MSL-KOL/medical community relationship results from consistent demonstration of scientific expertise and satisfactory follow-up to requests from KOLs, physicians or other key stakeholders.

MSLs have other responsibilities within the organization, and interact with other functioning teams. However, the top priority of a MSL is cultivating physician's relationship and provide scientific information. MSLs actively engage in activities that support the strategic direction of a therapeutic area. Therefore, MSLs are exposed to key decision makers both within the organization and outside the company. As catalysts of collaboration between Pfizer and KOLs/medical community, MSLs are essential conduits to the quality of success of transmission of timely information, research resources and business intelligence.

The MSL is a field Medical Affairs representative with a high scientific background who interacts with main stakeholders within an assigned therapeutic area. One of the key responsibilities is to implement specific scientific actions in accordance to the Medical Affairs Plan.

PRIMARY RESPONSIBILITIES:

1. Foster collaborative relationships with opinion leaders/medical community/academic centers and facilitate the exchange of unbiased scientific information between the medical community and the company
2. Provide accurate, up –to- date and balanced scientific information about the assigned products
3. Conduct technical presentations to ensure accessibility of scientific information and to expand the current scientific knowledge about the assigned products
4. Upon external requests for information, disseminates/shows scientific data regarding our products to healthcare professionals including but not limited to physicians, hospital practitioners and formulary committees, consultant pharmacists, health care authorities and health care providers, according to current policies and SOPs.



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Works closely with the medical manager/CML to:

5. Develop and maintain strong relationships with KOLs/local medical community, in accordance with the strategies developed by Medical Manager/CML to further understand and gain both insights and/or input regarding treatment patterns and unmet medical needs
6. Support payer education initiatives.
7. Provide scientific information to HCPs about Pfizer pipeline (clinical trials design, efficacy results and safety profile data) upon unsolicited requests only
8. Be an internal reference/consultant within the TA for other colleagues in the company.
9. Attend scientific meetings, review scientific journals and be updated inside the TA
10. Interact with HCPs in scientific international, regional, national or local meetings
11. Participate in Ad Boards
12. Development of KOLs /key stakeholders mapping
13. Develop and implement CME activities in alignment with the Medical Affairs strategies
14. Build strong relationship with Universities, Academic Institution, Local Scientific Societies and Cooperative Groups
15. Collaborate with the Medical Manager/CML in IIR review and oversight
16. Communicate competitive intelligence information from the field to internal stakeholders
17. Identify and communicate local medical gaps related to the assigned therapeutic area
18. Develop a scientific POA according to local needs

REQUIRED SKILL SET

Technical

- Full time dedication

Managerial

- Excellent communications and organizational skills
- Ability to build and develop customer relationships
- Ability to lead and influence key decision makers
- Excellent presentation skills
- Entrepreneurial drive
- Teamwork skills
- Negotiation skills



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Certifications

- Physician Degree Required

Education

- Strong scientific and pharmaceutical knowledge
- Proficient in Microsoft tools
- English knowledge.

Experience

- Prior experience in the medical assistance field for at least 2 years
- Prior experience in clinical research is an asset
- Previous experience in the pharmaceutical or health related industry is an asset (not mandatory)

Additional Requirements

- 80% of time in the field (travel availability)

If you are interested in the role, please submit your resume in our website: www.pfizercareers.com